



FLORIDA EAST COAST REALTY AND HOTWIRE BUSINESS SOLUTIONS PARTNER ON “SMART BUILDINGS”

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Developer Florida East Coast Realty and Hotwire Business Solutions, part of Hotwire Communications, have joined in a partnership to convert the real estate company's South Florida office buildings into “smart buildings” with advanced, fiber-based technology.

The company estimates that the new technology could reduce the overall cost of telecommunications by up to 20% for office tenants.

The properties include 1101 Brickell Avenue in downtown Miami, a 3.2 acre site with office towers of 11 and 19 stories, and 2020 Ponce de Leon Boulevard in Coral Gables, a 14-story, Class-A building.

The upgrades will provide office tenants with better access to high bandwidth, video conferencing, and remote electronic storage of critical records. Low-cost telephone service, switchless phone systems and video surveillance systems are also options that the companies intend to offer.

“We understand that access to the latest technology and information is critical to our tenants’ success and that the tools used to store, retrieve, manipulate, and communicate data are invaluable assets,” said Wayne Hollo, principal of Principal of Florida East Coast Realty, in a statement.

The improvements will allow the company to provide occupants and tenants with state-of-the-art services, he said.

Hotwire plans to install security systems that permit monitoring of public areas from a central location or via remote cell phone. Tenants can also have systems installed to monitor their offices remotely.

Hotwire Communications, a privately owned communications company based in Hollywood, Fla., has built over 1,000 miles of fiber optic network in South Florida over the last five years.