



2020 PONCE HOSTS INTERNATIONAL INVESTORS CONCLAVE PRESENTED BY COLLIERS INTERNATIONAL AND FOWLER RODRIGUEZ VALDES-FAULI

MIAMI, FL – (January 28, 2011) – 2020 Ponce, the new, Class A, office building by Florida East Coast Realty (FECR) in prestigious Coral Gables, was host to nearly 100 international investors and real estate brokers for an International Investors Conclave. The breakfast seminar, presented by Colliers International in conjunction with the law firm of Fowler Rodriguez Valdes-Fauli, focused on tax structures and investment opportunities in the United States for foreign investors.

Milagros G. Munoz of Fowler Rodriguez Valdes-Fauli reviewed important information related to applicable tax laws affecting international investors, while Stephen Nostrand, Managing Director of Colliers International South Florida, presented the firm's forecast for the 2011 real estate market in South Florida and globally.

"This was an excellent event for international investors that highlighted a level of thinking beyond the day-to-day on real estate opportunities and tax laws," says Donna Abood, Chief Executive Officer of Colliers International South Florida. "2020 Ponce was the perfect backdrop for this event, as the target market for the building has been international tenants, demonstrated by new occupants Vision Strategic Services, a member of the Cisneros Group of Companies, and Opus X."

Now a landmark in the "City Beautiful," 2020 Ponce contains a total of 130,000 square feet, including ground-level retail, seven stories of premium office space, and a six-level parking garage. The luxurious tower has a total of 40,000 square feet remaining of customizable, designer-ready layouts, which range from 500 square feet up to a full floor of 16,500 square feet, available for purchase or lease. The column-free floor plates can result in efficiencies of up to 30% in space planning. Colliers International South Florida, a full-service commercial real estate firm headquartered in Coral Gables, is the leasing agent for the property. Spectacular views from every office space, as well as private, 360-degree wraparound terraces in select office suites, are additional benefits to the premium amenities, which include state-of-the-art technology and security systems, wireless capabilities, an extraordinary lobby and common areas, and concierge and valet service. Owners and tenants also have the convenience of VIP parking on-site, with a parking ratio of 4 spaces/1,000 square feet.

For more information on 2020 Ponce, please call Colliers International South Florida at (305) 446-0011, or visit www.fecr.com and www.2020ponce.com. For more information about Fowler Rodriguez Valdés-Fauli, please call 786-364-8400 or visit their webpage at www.frvf-law.com

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