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Atlantic Broadband hooks up with Miami Data Vault

By Mike Robuck, @CEDmagazine

Atlantic Broadband has bolstered its presence in the burgeoning South Florida communications sector by partnering with Miami Data Vault.

The deal allows Atlantic Broadband to offer its suite of commercial services to businesses via Miami Data Vault's data center and colocation facility. As part of the partnership, Miami Data Vault will add Atlantic Broadband to its carrier-neutral offering. On the flip side, the partnership also opened up Atlantic Broadband's all-fiber access network to Miami Data Vault's customers.

"The need for reliable infrastructure becomes even more critical as more organizations rely on network connectivity to support and protect daily operations of a business," said Miami Data Vault sales director Scott Haugland. "We are pleased to welcome Atlantic Broadband into our facility. The company's service offering is an excellent addition and we look forward to providing an environment that facilitates their continued expansion."

Miami Data Vault is a locally owned and operated data service facility that serves as a connectivity hub for numerous clients across all business sectors. Its Category 5 rated structure, which was built outside of the 500-year flood plain, offers clients storm and flood protection, and is backed up by redundant emergency generators and UPS systems that were designed to withstand natural, technological and human disasters.

"We couldn't be more excited to be partnering with Miami Data Vault to deliver area businesses with solutions that meet their growing needs," said David

Keefe, Atlantic Broadband's senior vice president and general manager, Florida. "With our focus on being a true business partner to our customers, we look forward to delivering Miami Data Vault's customers with unmatched responsiveness and value."

Atlantic Broadband, a subsidiary of Canada's Cogeco Cable, added a Metro Ethernet Forum (MEF) compliant 10 Gigabit Metro Ethernet service to its business services roster in October of last year.

Earlier this year, Atlantic Broadband launched a PRI and SIP trunking offering, called FlexTrunk, to customers across its footprint, which also includes Western Pennsylvania, Maryland/Delaware, and Aiken, S.C.