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HITTERS IN COMMERCIAL REAL ESTATE

Heavy Hitters IN COMMERCIAL REAL ESTATE

Want to know who some of the key people are in shaping the region's skyline and commercial real estate market? Welcome to SFBW's first list of Heavy Hitters in Commercial Real Estate.

These movers and shakers are building iconic projects, transforming neighborhoods and handling mega real estate transactions.

Research on who to include on the list was conducted by Editor-in-Chief Kevin Gale. Those featured were invited to submit biographies about their achievements.



Donna Abood
Principal and
Managing Director
Avison Young

With a reputation as one of the most trusted and highly recognized names in South Florida real estate, Donna is responsible for client servicing and revenue of the leasing division, overseeing its business development of institutional and local investor clients and tenant representation services. She is a leader and top performer in the marketplace, serving as a business resource to her clients.

She was named among the 2009, 2013 and 2016 Real Estate Forum's National Women of Influence, and was honored as an Ultimate CEO by South Florida Business Journal. She graduated from Florida State University in 1981 with a bachelor's degree in marketing and management.



Angelo Bianco
Managing Partner
Crocker Partners LLC

Angelo leads the Boca Raton-based real estate investment and development firm's day-to-day operations, overseeing its \$2 billion portfolio of office buildings and mixed-use properties. The company owns nearly 9 million square feet throughout Florida and in Atlanta, and is a dominant Class A office owner in downtown Miami, Boca Raton and West Palm Beach.

Before becoming managing partner in January 2017, he managed Crocker Partners' capital markets activities and investor relations, and directed operations in Florida and Texas. He joined Crocker in 2001 as senior vice president at CRT Properties, responsible for acquisitions totaling 2.1 million square feet and for managing Florida assets. Admitted to the New York Bar in 1994, he is a graduate of the University of Virginia School of Law and George Washington University.



Walter Byrd
Managing Director
Transwestern

Walter helps oversee his company's Florida operations, representing institutional landlords to help maximize occupancy and asset value while helping major industrial and office tenants find and secure space. He also has assisted investors with acquisition and disposition of real estate assets. He previously was a senior vice president in the South Florida office of Trammel Crow.

Along with Ben, and partner Thomas Kresse, he was responsible for strategic business development for all aspects of industrial and office real estate services in South Florida, including brokerage, capital markets, investment sales and corporate tenant representation. He has successfully completed more than 25 million square feet of leases, and 5 million square feet of sales.

HEAVY HITTERS IN COMMERCIAL REAL ESTATE



Jessica Goldman Srebnick
CEO
Goldman Properties

Jessica was with the company founded by her late father, Tony Goldman, for 15 years before taking the reins at his behest in 2012. Founded in 1967, the award-winning company recognizes the value in depressed urban areas, reimagining, reconstructing and transforming declining districts into thriving global destinations. She oversees the company's portfolio of assets in New York, Philadelphia, Miami Beach and Miami's emerging Wynwood Arts District.

In July 2015, she founded Goldman Global Arts to generate and produce large-scale creative projects for a variety of organizations. She has received numerous accolades, including being named one of South Florida Business Journal's Top 100 Power Leaders, and Florida International University Center for Leadership named her one of 50 prominent women in South Florida.



Vladimir F. Golik
Broker and Co-owner
Keller Williams Realty
Premier Properties
and GE Property
Management

Vladimir is a Florida native who started his career at age 19. At his former company, he served as regional vice president while operating the top office out of 34 in the state. He also has owned and managed more than 400 apartment units in Florida as well as office buildings totaling 80,000 square feet as a part of his portfolio. He has sold and closed more than a half-billion dollars in real estate transactions.

With an extensive knowledge of commercial properties and property management, Vladimir attended the University of Miami and has a bachelor's degree in business administration, with a major in finance.



Tibor Hollo
Founder, Chairman
and President
Florida East Coast
Realty

More than 60 years ago, Tibor forged a path for the future by constructing the first high-rise building on Brickell Avenue. The concept of living, working and playing in the urban core long has been his dream, brought to life through his many developments, especially in the Omni/Venetia area and the Brickell corridor. His local projects include several major high-rise residential, commercial and mixed-use buildings.

Tibor was selected by the city of Miami and the Greater Miami Host Committee as the Global Citizen of the Year for 2009 and also was honored by Business Leader Media as the Business Leader of the Year in the real estate category. In 2012, the South Florida Business Journal named him one of the 100 Power Leaders, as well as a Miami Ultimate CEO.



Arden Karson
Senior
Managing Director
CBRE

With more than 25 years of real estate experience, Arden is responsible for overseeing all South Florida business operations, encompassing three offices (Miami, Fort Lauderdale and Boca Raton) and approximately 200 employees. She oversees delivery of integrated commercial real estate services to clients, with a background in sales and marketing, development, acquisitions, asset management, leasing and finance.

She is a graduate of Tufts University with a bachelor of arts in international relations, with a concentration in Spanish and Latin American studies. She received her MBA from Harvard Business School. She is an executive member of the board of Friends of the Underline, a non-profit organization.



Alan R. Kieber, MCR
Managing Director
JLL

Since December 2015, Alan has served as co-broker lead and co-tenant representative lead of JLL's South Florida brokerage business. He oversees day-to-day operations, collaborating with other business lines and implementing the company's growth strategy. He works closely with local market professionals to develop, transition and implement the company's offerings.

Before joining JLL, Alan was a managing principal at Cresa South Florida. His responsibilities were diverse as he collaboratively led the management and growth of the organization, while simultaneously acting as a trusted adviser to the firm's clients. He received his bachelor's degree in real estate and finance from Florida State University and has a master of corporate real estate degree from CoreNet Global.